

NEWSEC

# KUHU LIIGUB HALDUSMAAILM AASTAL 2022

JANEK HINTSOV  
NEWSEC

# NEWSEC OMANDAS ÄRIKINNISVARA ETTEVÕTTE BPT

We're now the largest independent real estate management company in the Baltics



**84**  
Managed  
Properties



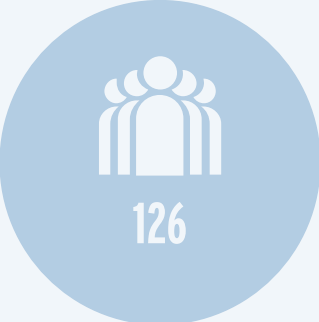
**884 400**  
Managed  
Properties m<sup>2</sup>



**59**  
PAM  
employees

# NEWSEC BALTIKUMIS

# NEWSEC IN THE BALTICS



CO-WORKERS



COMMERCIAL PROPERTY MANAGEMENT



REAL ESTATE VALUATION VALUE



SIGNED LEASE DEALS PER YEAR



TRANSACTIONS



# KAKS TEENUSVALDKONDA – PALJU TEENUSEID



## PROPERTY ASSET MANAGEMENT

Commercial Management  
Lease Administration  
Office Care Management  
Co-working Operational Management  
Accounting & Financial Management  
Residential Rental Property Management



## ADVISORY

Capital Markets  
Property and Business Valuation  
Strategic Analysis  
Leasing  
Brokerage  
Services for Occupiers  
Project & Development Services

# ÄRIKINNISVARA ARENG



- Piltide autor Jevgeni Karpov,

NEWSEC

# ÜÜRIMISKINNISVARA HALDAMINE



- **Nõudlus elukondlikule üürikinnisvarale kasvab**
- **Üürikinnisvara kui toode on pidevas arengus**
- **Üürikorter ei võistle üürikinnisvara terviklahendustega**
- **Üürikinnisvara halduse kui eksklusiivne toode**
- **Üürikinnisvara lihtsad IT lahendused**



# KINNISVARAKESKKONNA JUHTIMINE



# MIKS SEE TÖÖTAB HÄSTI?



Haldusettevõte on omaniku partner



Kogemuste ja kompetentsi staap



Üürniku rahulolu ja investeringu kasv



Ärikinnisvara kui elamuskeskus

# A HISTORICAL FOOD COURT



## RECONSTRUCTION PERIOD:

2019 11 01-2020 08 01



## RECONSTRUCTION AREA:

3 300 sqm



## INVESTMENT:

~13 mln Eur



## SCOPE OF SERVICES:

- Design management;
- Construction management;
- Technical supervision;
- Fit out management;
- Restoration management



## MAIN FUNCTIONS OF THE PROJECT:

- Food retail areas;
- Restaurants;
- Office hotel;
- Apartaments for rent.



# SEB HEADQUARTER



**CONSTRUCTION PERIOD:**  
2018 01 01-2019 12 31



**RECONSTRUCTION AREA:**  
12 300 sqm



**SCOPE OF SERVICES:**

- Property management;
- Technical supervision in accordance to certification;
- Landlords assistance during BREEAM assessment;
- Maintaining the level of certificate achievement in the future



# ELEKTRISÕIDUKID (ES)

# ES STATISTIKA BALTIKUMIS

Elektrisõidukite ja pistikhübriidide arv

Eesti

2237

September 2021



+23%  
viimase kuue kuuga

Läti

1647

Juuli 2021



+33%  
viimase kuue kuuga

Leedu

6440

September 2021



+26%  
viimase kuue kuuga

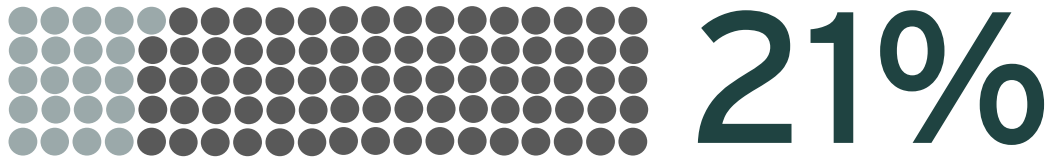
Veel tühi



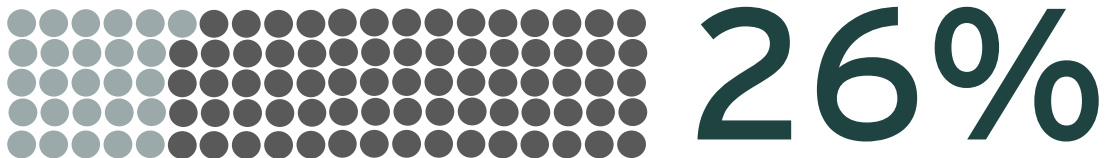
# BALTI RIIGID JÕUAVAD VARAJASE ENAMUSE ETAPPI

Järgmise 5 aasta jooksul ES osta plaanivad inimesed

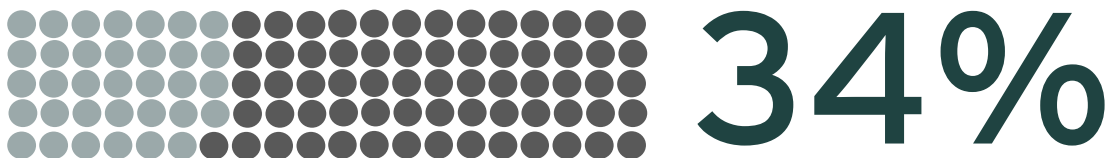
Eesti



Läti



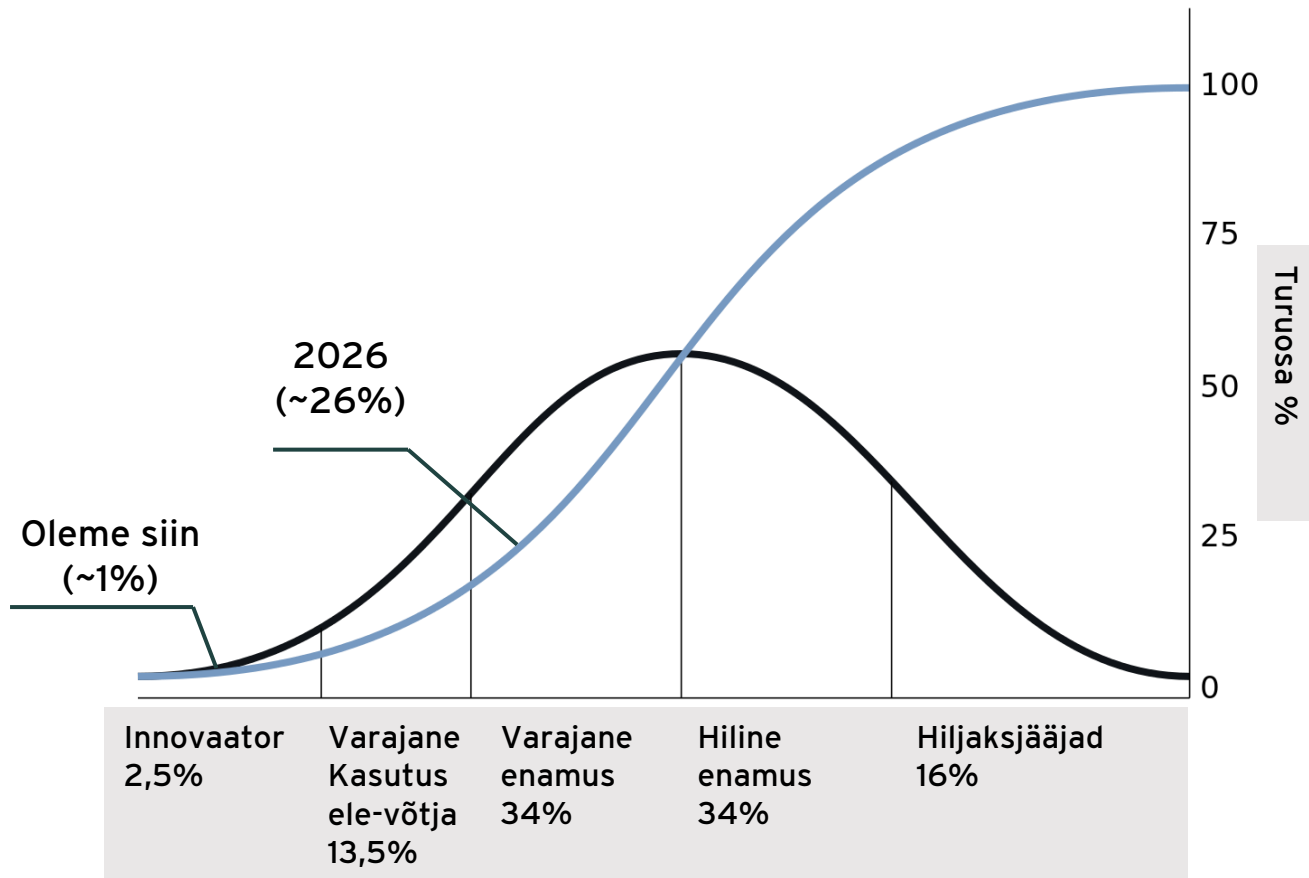
Leedu



Mitte enam kauaks?



# BALTI RIIGID JÕUAVAD VARAJASE ENAMUSE ETAPPI



Mitte enam kauaks?





**TÄNAN VÄGA!**